

Tuesday, 31 May 2011

Dear Customer

SUBJECT: 2011 LIFESPACE (CLIPSAL & PDL) PRICE CHANGE NOTIFICATION

Due to increases in material costs and continuing effects of the economic situation, we are implementing a price increase for the LifeSpace product ranges (Clipsal and PDL branded products), which will take effect from **1st August 2011**.

We have provided this advice in order for you to make necessary arrangements with your customers. Please don't hesitate to contact your account manager should you have any queries.

The price increase is **5% and excludes** the following products.

- Actassi Structured Cabling & General Connection Equipment
- Data Connectivity
- C-Bus (including DALI)
- 56 Series
- LexCom Multi-Room Audio
- EPIC

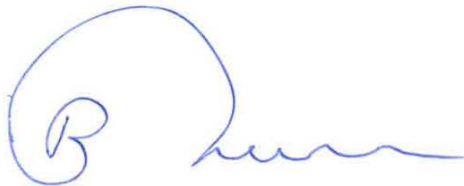
A detailed price file will be sent to you by June 27. Please refer to this for definitive product pricing which takes effect on the 1st August 2011.

Please note that there maybe individual item adjustments in each family (Clipsal and PDL branded products) that may vary from the increase indicated.

New price books incorporating these price increases are due for release in October 2011.

Yours sincerely

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